

1 **Precision Agriculture: crop management for improved productivity**
2 **and reduced environmental impact or improved sustainability**

3
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8 **ABSTRACT**

9
10 In this chapter a general outline of precision agriculture as applied to crops is given. A general
11 plan of its application is given describing the methods to collect data to prove and analyse
12 variability of the fields and the crops. An account is given for the data analysis and the
13 methods to use the data in the site specific management of the crops. Several applications are
14 presented indicating the potential of precision agriculture to lead to optimisation of resources
15 use like fertilisers and chemicals, water and energy leading to reduced inputs and minimizing
16 adverse effects to the environment. In several applications the economic benefits to the
17 farmers are proved. Precision agriculture can address the main components of agriculture
18 sustainability. For an economic perspective precision agriculture can improve income to the
19 farmers, for a social perspective it can improve conditions to the farmers and the farming
20 communities bringing the farmers to the cutting edge technological era, while for the
21 environment reducing inputs and resource use and reducing the adverse effects to the
22 environment.

23
24 Key words: precision agriculture, sustainability, farm management, resources use

25
26 **1. INTRODUCTION**

27
28 Precision Agriculture (PA) can be defined as the management of spatial and temporal
29 variability in the fields using Information and Communications Technologies (ICT). Bramley
30 (2001) defined PA as the term that incorporates technologies that permit the improved
31 management of agricultural production through the recognition that land productivity and
32 input-output relations can vary even in small distances in the field. Precision agriculture is
33 the art and science of utilizing advanced technologies for enhancing crop production while
34 minimizing potential environmental pollution (Khosla and Shaver (2001)). Precision
35 agriculture is also referred to as site specific management. Precision agriculture is a
36 management system of the farms that aims to improve productivity and resources use either
37 through increased yields or reduced inputs and adverse environmental effects. Precision
38 agriculture can assist crop producers, because it permits precise and optimized inputs use
39 leading to reduced costs and environmental impact, while it could be utilized in a traceability
40 system that could record the activities at site-specific level (Fountas et al, 2011a).

41
42 Precision agriculture is not a new idea. Few decades ago the farms were small and the farmer
43 had to walk all over his fields several times every year. The farmer was able to observe all
44 variation within the fields and take appropriate management decisions for each part. This
45 farmer was able to add more seeds in parts where emergence was low or add more fertilizer
46 where growth was lower or the plants were yellow. This knowledge depended on his memory
47 combined with direct observation. One problem was that in most cases his decisions were
48 influenced more by the recent years' results that were kept in his memory but which were
49 more influenced by weather or other factors not present in the following years. This
50 connection and knowledge of the fields were reduced with farm mechanisation and the
51 increase of the farm size. The larger the field and the farm, the lower the farmer knowledge
52 of his field variability. Gradually the average rule was used to manage the fields. Average soil
53 properties and yields were used. The underlined assumption was that the field was
54 homogeneous and the same management in all parts was justified. When the first yield

55 monitors were developed and yield maps were created, it was proved that yield and soil
56 properties varied highly within even small fields. This fact marked the development of
57 precision agriculture.

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59 The present paper aims at giving an account on the application of precision agriculture in the
60 last 25 years, on the methods used, the results obtained, the adoption of the technology and
61 the effects to crop management, to the environment and the sustainability of agricultural
62 systems.

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64 2. HOW PRECISION AGRICULTURE IS APPLIED

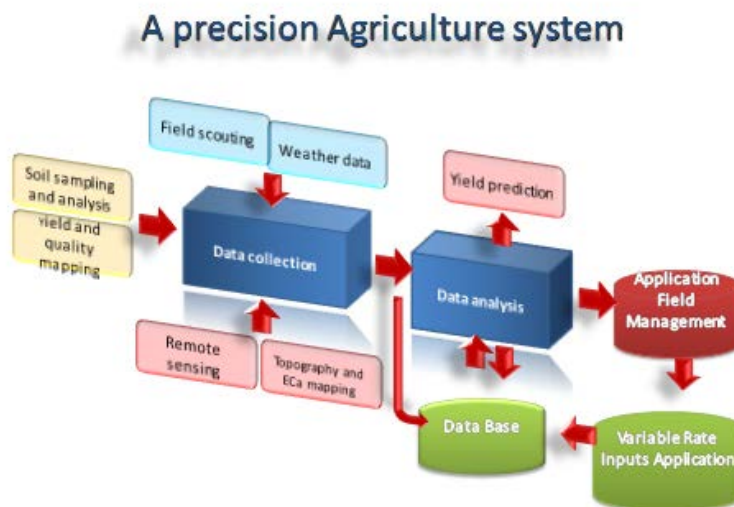
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66 2.1 Introduction

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68 Precision agriculture is a cyclic system of data collection and analysis, use of the results for
69 the crop management, evaluation of the decisions and the cycle continues for the subsequent
70 years. Figure 1 presents this cycle. The first task before applying a PA management is to
71 establish soil and crop variability. A homogeneous soil planted with a homogeneous genetic
72 material has very limited benefits from applying PA. Therefore, data collection is the first
73 stage of the system, followed by data analysis and the application of the system. Each year
74 data are stored in a database (library) and used as historical data for the future decisions. The
75 system can be divided in data collection, data analysis, managerial decisions and applications
76 and evaluation.

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79

80 Figure 1. A generalized precision agriculture system (adapted from Tagarakis 2014a)

81

82 Precision agriculture aims to increase farmer knowledge of his field and return to a better
83 management based on this new knowledge. PA has a rather short history. Its application
84 started about 25 years ago when GPS and new sensor technologies were made available. GPS
85 (Global Positioning System), as a military application was available earlier but the civilian
86 use was allowed by the end of 1980's. Its accuracy improved when selective availability was
87 removed in 2000 (Heraud and Lange, 2009). The initial applications were mainly for arable
88 crops. Harvesting was mechanised and sensors were placed on the machines to map yield
89 variability. In early 1990's the first applications started in cereals using impact or γ ray grain
90 flow sensors (Godwin et al., 2003), while applications in high value crops (fruits and
91 vegetables) delayed and started by the end of the 1990's.

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93

94 2.2 DATA COLLECTION

95

96 Many types of data can be collected during the growing season. Yield spatial distribution
97 data, soil data (physical and chemical properties, topography), remote sensing data, data
98 collected by crop scouting (crop growth, diseases, pests, weeds that at the moment they
99 cannot be detected by sensors), as well as weather data can be collected for every field at site-
100 specific level to assist farm manager in the crop management. All data have to be geo-
101 referenced using GPS technology and introduced to a GIS (Geographic Information Systems)
102 data base. GPS technology has different levels of accuracy. Simple GPS offer few meters
103 accuracy, DGPS sub meter accuracy while RTK-GPS (Real Time Kinematic – GPS) 1-2 cm
104 accuracy (Heraud and Lange 2009). For most applications DGPS (Differential GPS) accuracy
105 seems to be sufficient as RTK systems are too expensive for farm use. Recently, RTK GPS
106 central systems were installed and can be accessed by farmers at low cost. This will enhance
107 high accuracy GPS use.

108

109 2.2.1 Yield mapping

110

111 Yield mapping can be carried out easily in mechanized crops with sensing and recording
112 systems added to the machines. The system consists of the sensor that measures the crop flow
113 in the harvesting machine, sensors that can measure some quality properties of the crop, a
114 GPS receiver and a CPU (Central Processing Unit) that receives the collected data and store
115 them for future use. They measure yield on the go every adjustable time intervals which gives
116 yield every few square meters. Some on the go data analysis can be performed and seen by
117 the farmer during the work of the machine on a monitor. Initial applications were in combine
118 harvesters using γ ray sensors (Godwin et al. 2003). Later sensors based on seed impact to a
119 plate (AgLeader Technology 2014 <http://www.agleader.com/>) and volumetric applications
120 were developed and used. Several sensors were developed for machine harvested crops as for
121 cotton using light sensors (Tomasson et al. 1999), processing tomatoes using loading cells
122 under the conveying chains of the machines (Pelletier et al. 1999), hay producing crops (Wild
123 and Auernhammer 1999, Kromer et al., 1999) and peanuts (Vellidis et al. 2001).

124

125 In vines sensors were developed relatively early for the mechanical harvesting of grapes for
126 wine making. They were applied in 1999 vintage in Australia and in the USA (Arnó 2009).
127 They used either loading cells that weighed the crop passing on a conveying belt or an array
128 of sonic beam sensors mounted over the grape discharge chute to estimate the volume, and
129 hence tonnage, of fruit harvested (Bramley and Hamilton 2004). In Florida citrus plantations,
130 Schueller et al. (1999) used a system to weigh the palette bins where the oranges were
131 collected. Each worker had a picking bag where they placed the fruits. When the bags were
132 filled they emptied them to the nearby field containers (tubs or pallet bins) placed between the
133 trees (Whitney et al. 1999). The bins were removed by a hydraulic lift which used loading
134 cells to weigh them and a GPS receiver recorded the position. It was assumed that each bin
135 represented the yield of the surrounding trees. A reasonable assumption since each worker
136 would empty the bag into the nearest bin. Yield was estimated by the dividing weight by the
137 area covered by each bin. Position and yield resulted in yield maps. Yield variability was
138 observed in a 3,6 ha orchard.

139

140 In Greece, Aggelopoulou et al. (2011a) mapped the yield in apple orchards. The apples were
141 handpicked and placed in about 20 kg capacity bins along the rows of the palmette formed
142 trees. (Figure 2). Each bin was weighed and geo-referenced using a GPS receiver. The bins
143 corresponding to groups of 5 or 10 trees were grouped to represent their yield. The collection
144 of the yield of each tree was not possible due to the palmette formation where branches of
145 adjacent trees were mixed. The system facilitated the workers who have to pick the fruits
146 continuously and the yield mapping did not interfere with their work. A similar approach was

147 used by Tagarakis et al. (2014a) for yield mapping of hand picked vines. Yield spatial
148 variability was evident in all applications even in orchards or vineyards of 1 ha.
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150
151

152 Figure 2. Data collection for yield mapping in an apple orchard in Greece.

153

154 Fountas et al. (2011) measured the yield variation in olive trees orchard. Olives, in
155 conventional orchards, were picked by hitting the fruit branches by sticks. Olives were falling
156 on plastic sheets underneath each tree. The olives were placed in bags and left in groups
157 where they were filled, for loading later to a platform. Each bag was weighed and geo-
158 referenced using a GPS. Each group of bags was considered to present the yield of the
159 surrounding trees and was the basis for the yield map. Spatial variability was also present.
160 Ampatzidis et al. (2009) have mapped the yield of peaches. They used RFID tags on the bins.
161 A weighing machine was combined with an RFID reader and a GPS to record the weight and
162 the place of each bin. The data collected was used to produce yield maps of the orchard.
163 Konopatski et al. (2009) have mapped the yield of a 1.6 ha pear orchard. They measure the
164 yield of each tree (harvested in three passes of the workers) and found also variability of the
165 yeld. Qiao et al. (2005) developed a mobile automatic grading robot. It was moved to a plant,
166 a worker picked the peppers and placed them on the machine for grading. The machine
167 located the plant, weighed the fruits of each plant and analysed the quality. Yield and quality
168 maps showed spatial variability even in the very small plot of the experiment.

169

170 From the abovementioned work it has been noted that yield spatial variability is a fact even in
171 the small fields with arable or fruit and vegetables. The variability in most cases is high
172 enough to justify the investment in precision agriculture technology.

173

174 2.1.2. Quality mapping

175

176 In most crops the quantity is one component of the production of a field. The quality of the
177 product is a second component. In most cases quality is important. Especially in fruits and
178 vegetables high quality secure a premium price. But in other crops like durum wheat for pasta
179 making high protein content also receives premium price. Sensors for cereal moisture content
180 were developed from the early stages of yield mapping. Systems using grain permittivity were
181 developed and used successfully. Light spectrum sensors were developed for some of the
182 grain or seed properties and are in commercial use like the protein content of cereal seeds or
183 the oil content of oily seeds (Zeltex ACUHARVEST <http://www.zeltex.com/accuharvest.html>). Several laboratories are working to develop sensors
184 to measure quality of products (i.e. NIRS Forage and Feed Testing Consortium
185 <http://www.uwex.edu/ces/forage/NIRS/home-page.htm>, NIRS/XRF laboratory University of
186

187 Padova). Attempts were made to analyse product quality by manual sampling and analysis
188 were carried out in cotton proving the variability of the quality (Gemtos et al. 2005).
189 According to Kondo and Ting (1998), for fruit crops, quality commonly includes outer
190 parameters (size, colour, shape, surface texture and mass), inner parameters (sweetness,
191 acidity or inner diseases) and freshness. Given the high cost of hand picking of most table
192 horticultural crops in many cases lower yields with better quality can be more profitable for
193 the farmer.

194

195 Extensive work on the grapes' quality was carried out by researchers. Grape samples were
196 taken and analysed to assess the variability of the quality to produce high quality wine. Using
197 remote sensing they found high correlation between the vegetation indices (like NDVI) maps
198 near veraison (beginning of maturity) and the grape quality maps. Based on that they separate
199 the production of the two zones of the field which produced different quality of wines. The
200 dense vegetation part gave lower quality with lighter colour (Bramley et al. 2003). They found
201 also that the dense vegetation part produced more (about double) than the lower. But it was
202 not always true that low yielding parts produced high quality (Bramley and Hamilton 2004).
203 Bramley (2005) has presented the results of grape quality analysis in two commercial
204 vineyards. The variability of the parameters of the quality was there although that this
205 variation was much lower than yield's variation. The zones formed by the quality parameters
206 were not always similar to the yield zones. It seems that the factors affecting quality are more
207 complex than the factors affecting yield. The spatial variability of the quality characteristics
208 was relatively low. He concluded that it is difficult to define zones of certain quality
209 characteristics as the wine industry is requiring. Additionally the cost of samples collection
210 and analysis is high and only on the go sensors could offer the opportunity to separate
211 qualities of grapes. Best et al. (2005) measured an index $m^2\text{leaf/Kg-fruit}$ in vines. They found
212 that quality of grape factors (Brix, colour factors) were lower when the index was larger
213 (higher vigour of the plants). Sethuramasamyraja et al. (2010) used a hand held NIR
214 spectrometer to analyse anthocyanin variability in two vineyards for two years in CA, USA.
215 The vines were divided into two management zones based on threshold values suggested by
216 the vineries. A harvester with two stores (gondolas) was developed and used. Based on
217 management zones boundaries the different quality grapes were directed to the appropriate
218 store. The two quality lots were used separately to produce wine. Experts' panels testing the
219 wines verified the different quality and proved the usefulness of the method. Aggelopoulou et
220 al. (2010) have analysed the spatial variability of yield, soil and quality of apples. They
221 measured several parameters of the quality like colour, sugars, malic acid, pH and flesh
222 firmness. The variability existed even in small size orchards. The fruit quality (sugar content
223 and flesh firmness) was negatively correlated with the yield.

224

225 **2.1.3 Soil sampling and analysis**

226

227 Soil is the substrate where crops are grown. It affects several parameters of crop growth, the
228 final yield and its quality. Most of the cropping activities are also affecting soil through
229 tillage, compaction fertilization etc. Soils were analysed for their physical and chemical
230 properties from the beginning of precision agriculture. Initially grid sampling was used. The
231 idea was to mark the field by normal lines at a certain distance between them and produce
232 small parcels from where samples were taken. The size of the parcels differs depending on
233 the purpose of the study. In research projects smaller parcels were used (less than 0.1 ha) but
234 for commercial applications parcels of 0.4 ha are the usual size. Samples were taken from the
235 parcel (from different parts of the parcel) were mixed, homogenised and then analysed for
236 their properties like texture, nutrient elements content, CEC, pH, organic matter etc. Soil
237 maps were produced for each property and could be used to define fertilization. Fountas et al.
238 (2011b) using a grid sampling and analysis of an olive orchard defined the soil maps (Figure
239 3) and the amount of P and K fertilization for each tree.

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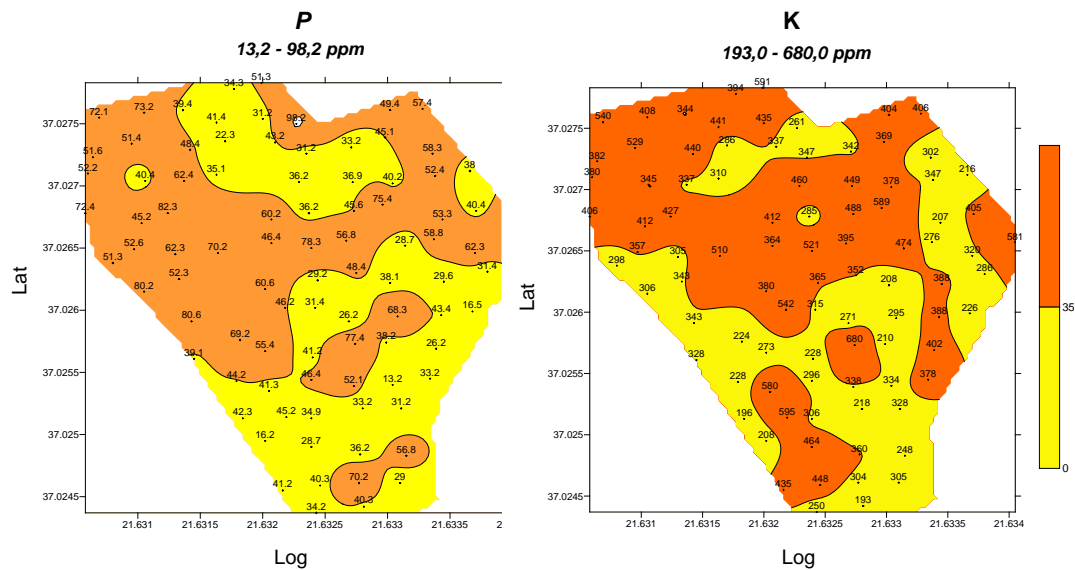


Figure 3. P and K maps of an olive trees orchard (Fountas et al, 2011b)

Aggelopoulou et al. (2011a) have also analysed soils in dense grid. They found that correlations between soil nutrients and yield were not consistent. They suggested taking into account the apples yield and the nutrients removed to produce prescription maps for fertilizers application. Best et al. (2005) found also low correlation coefficients between soil properties by sampling even with 10 samples per ha and yield parameters. They suggested that better correlation exists of yield parameters to ECa (Apparent Electrical Conductivity) maps. Soil sampling and analysis is a labour intensive and costly activity. For research purposes this can be justified but in most commercial applications it is not acceptable. A second possibility is to define management zones with another measurement like yield mapping or apparent electrical conductivity mapping and direct the soil sampling to the zones. This highly reduces the number of samples and the cost and offers a good picture of the field for crop management. Tagarakis (2014a) has applied directed sampling in a vineyard based on ECa, elevation maps and the delineation of management zones by the farmer. Nine samples were sufficient to characterise the soil.

A third possibility is to develop sensors that can measure soil properties on the go. This is a fast and low cost method. Several methods to assess soil parameters were developed or are under development. The soil sensors were based on properties like electrical and electromagnetic, optical and radiometric, mechanical, acoustic, pneumatic, and electrochemical measurements (Adumchuk et al. 2004). Electrical resistivity and electromagnetic induction (EM) was used to assess the soil apparent electrical conductivity (ECa). The ECa measures conductance through not only the soil solution, but also through the solid soil particles and via exchangeable cations that exist at the solid-liquid interface of clay minerals (Corwin and Lesch, 2003). This property is directly connected to soil properties like texture, water content, organic matter, salinity, ions in the soil and temperature. If we exclude saline soils from the measurements and take measurements near field capacity most measured conductivity variability is due to soil texture. Electric resistivity instruments use flat, vertical disks to apply a voltage and measure the soil resistance by measuring the current in other similar disks (Figure 3). The distance between the disks defines the depth of the measurement. In Electromagnetic induction sensors (Figure 4) coils are used to induce and measure the electricity. An EM transmitter coil located at one end of the instrument induces circular eddy-current loops in the soil. The magnitude of these loops is directly proportional to the EC of the soil in the vicinity of that loop. A second coil measures the produced current which is the result of soil properties (e.g., clay content, water content, organic matter, ions). Instrument orientation and distance from the soil define the depth of measurements.



Figure 4. Electrical resistivity instrument (VERIS)



Figure 5. Electromagnetic induction (EM38) instrument.

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281 The two instruments were used in many applications in precision agriculture combined with
 282 GPS. They provide a fast and relatively cheap way to produce maps which are presenting the
 283 variability of the field and they are correlated to yield. Many researchers have reported this
 284 connection (Kitchen et al. 2005). Soil texture is a basic factor of soil variability and influences
 285 several soil and crop parameters. At the beginning of the application of PA can permit a
 286 directed soil sampling and analysis. In many cases it is directly connected to yield and
 287 product quality. Heavier or lighter soils react differently to weather conditions, while require
 288 different water, fertiliser and herbicides applications. The GPS readings when they are
 289 relatively accurate can offer at the same time elevation maps. Elevation maps can help in farm
 290 management of fields with inclination. ECa was also correlated to the water holding capacity
 291 of the soil and was used for variable rate irrigation (Hedley and Yule 2009).

292

293 Adamchuk et al. (2004) name them “bare soil images”. Soil colour without vegetation offers
 294 an indication of its texture and soil organic matter. Early laboratory studies showed
 295 correlation of soil OM with both visible and near infrared (NIR) reflectance. Mechanical
 296 sensors have been used to assess soil compaction using instrumented tines (Andrade et al.
 297 2002) or automatic penetrometers. They gave good results but they have to pass through the
 298 soil to assess the compaction. Acoustic sensors during soil braking by a tine were also tested.
 299 Electromechanical sensors have been developed. One with commercial application can map
 300 pH. A tool is lowered into the soil when the instrument moved in the field and extracted a
 301 sample before returning to its initial position above the soil. The sample is analysed by either
 302 an ion-selective electrode (glass or polymer membrane), or an ion-selective field effect
 303 transistor (ISFET) (Adamchuk et al. 2004). The electrodes can measure pH, K^+ , NO_3^- but the
 304 time needed for measuring ions is long and not suitable for on the go measurements. The only
 305 commercial application is for the pH measurements. It is combined with an electromagnetic
 306 resistance (ECa) instrument and measures both.

307

308 Sensors are under development that can assess some soil properties like organic matter and
 309 nutrient content using the properties of light when reflected or passing through the soil.
 310 Proximal soil sensors were developed that can provide high resolution data on spatial
 311 variation in soil properties (Stenberg et al., 2010), which enables the management of land at
 312 field and sub-field scale. Sensors based on visible and infrared radiation analysis were
 313 developed and placed on mobile platforms. The sensors were placed at the back of a sub-
 314 soiler shank and measured the reflected light from the soil. A fibre type, vis-NIR
 315 spectrophotometer with a measurement range of 305-2200 nm was used. They claim good
 316 correlation between measured reflected wave lengths and soil properties like soil texture, soil
 317 organic matter, soil water content, pH, Phosphorus but low correlation to potassium
 318 (Shaddad, 2014)

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Figure 6. The on-line visible and near infrared (vis-NIR) soil sensor (Mouazen, 2006)

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2.1.4 Remote sensing

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330 Remote sensing is defined as the group of techniques than can collect field data without being
331 in contact to the object (plant, soil etc). An electromagnetic wave when falling on an object it
332 can pass through reflected or absorbed. Measuring these effects we can have useful
333 information for the plants. It is a useful technology for PA as it can give data for parameters
334 of the field relatively easily. Whatever we see in the field is remote sensing. In general, we
335 see the reflected sun light. Sun light is an electromagnetic wave that is formed by a spectrum
336 of wave lengths. The sunlight is formed by the ultraviolet wave lengths, the visible light and
337 the infrared. The green plants are absorbing the red and blue wave lengths and reflect the
338 green and the infrared. Measuring the reflected wavelengths with a multispectral camera we
339 can measure the vigour of the plants that makes them greener. We can also see green plants
340 that can have a problem like a disease, a nutrient deficiency or water logging etc. We can see
341 the soil and correlate the colour to the soil organic matter, moisture etc. Light reflectance (sun
342 or some artificial) has been used in PA in the form of vegetation indices. The most used of
343 them is the Normalised Vegetation Index (NDVI). NDVI is an expression of the vigour of the
344 plants and has been correlated to crop yield and quality. Several other indices can be
345 calculated and used offering good agreement with certain characteristics of the crop.

346

347 The measurements of plant reflectance can be carried out by satellites, airplanes or ground
348 instruments. Satellites can give images of large areas, at relatively low cost but they cannot
349 work when clouds are covering the earth. Airplanes or helicopters do not have the clouds
350 problem but they are more expensive. Ground sensors are working well but require more
351 labour. Ground sensors are usually using an artificial light that makes measurements
352 independent of sun light and can be carried out even during the night. In several PA studies
353 crop reflectance was used as an early measurement of the crop growth, crop vigour which
354 reflects the nitrogen availability and the health status of the plants and for prediction of yield
355 and product quality. In the most used application NDVI was used to regulate nitrogen

356 application. The hypothesis is that greener plants (higher NDVI) have more available nitrogen
357 and require less application through fertilisation compared to less green plants (lower NDVI).
358 Sensors developed by YARA use artificial light, measure NDVI on the go and adjust N
359 applications for crops like cereal, rapeseed or potatoes. Several applications in the same line
360 in different crops offer N fertiliser savings, improved yields and product quality (Lan et al.,
361 2008).

362
363 Bramley et al. (2003) have used the NDVI of vines at vaireson as an indication of grapes
364 quality and used it to separate the product into high and low wine quality producing plots. The
365 idea was successful and gave good results and profit to the farmer. For vines, high vegetation
366 at the end of the growing season indicate a high yield which in most cases but not all is
367 followed by low quality. Best et al. (2005) in Chile they found good agreement between
368 NDVI and yield and quality characteristics of a vineyard (correlation coefficient $r^2 > 0.7$). They
369 found also high correlation between LAI and NDVI ($r^2 > 0.75$). Hall et al. (2010) have studied
370 the correlations between spectral images and the properties of the grapes and yield. They have
371 estimated canopy area and canopy density and the total soluble solids, yield and berry size
372 and anthocyanins. Canopy area and density were consistently significantly correlated to fruit
373 anthocyanin and phenolic content, berry size and yield. But total soluble solids correlations
374 were not stable.

375
376 Any object when have a temperature above absolute zero emits electromagnetic radiation.
377 This is used in thermal cameras that can detect differences in temperature in plants. Thermal
378 cameras have been used in precision agriculture to assess water status of crops and regulate
379 irrigation (Alchanatis et al, 2010). Another property of plants or product is the
380 electromagnetic wave absorption when pass through it. Every object has a characteristic
381 absorption of parts of wavelength and this can be used to find its quality characteristics.
382 Sensors for assessing the protein or oil content of seeds are already in commercial use as
383 presented earlier. Chlorophyll fluorescence can depict the photosynthesis state in green
384 leaves. Fluorescence sensors measure the absorption of specific wavelengths followed by the
385 dissipation of the absorbed energy by light emission at longer wavelengths (Corpa et al.,
386 2003). Fluorescence sensing technology can be used to detect plant nitrogen status. It also
387 give information about the chlorophyll status, (Tremblay et al., 2012). A commercial
388 fluorescence-based optical sensor, (FORCE-A, Orsay, France), was successfully used for
389 monitoring grapes anthocyanin but also new sensors can assess chlorophyll status of the
390 plants for fertiliser applications.

391

392 **2.1.5 Field scouting**

393

394 Field scouting is a part of each management system that cannot be avoided at least at the
395 moment. The farmer has to go to the field to verify the indications offered by the different
396 instrument used. In many cases measurements of emergence rates, growth of the plants
397 measured by their height or the canopy of the trees or trunk size of the trees are useful
398 information to apply PA. Some of them can be measured by instruments but still some of
399 them have to be measured by human labour. Farmers, even in large farms have a good
400 knowledge of their farm. In many cases, at the beginning of the application of PA it is useful
401 to ask the farmer to draw a map of their field with the characteristics of each part. In many
402 cases the farmer opinion does not differ much from the management zones defined through
403 sensors data.

404

405 **2.2 DATA ANALYSIS AND MANAGEMENT ZONES DELINEATION**

406

407 All data collected have to be analysed and interpreted if a meaning can be drawn from them.
408 The data are really too many and appropriate methods exist or have to be developed for the
409 analysis. Simple exploratory (descriptive) statistics can give a first idea on the values, their
410 spread, the range and the distribution. Geostatistics, based on what is called, «the theory of

411 regionalised variables», is basically a probabilistic method of spatial interpolation. Final
412 construction of the map corresponding to parcel level is made possible, based on estimation of
413 the error at non-sampled points, using the spatial variability structure of the sampled data
414 (variogram) and an interpolation method (kriging). This type of information, which can be
415 obtained for different properties and for successive years, opens new and interesting
416 possibilities in agronomic crop analysis and management (Arnó, 2009). Given the spatial
417 dependence of the values interpolation between the sapling points can be made using
418 geostatics methods like kriging. Maps covering the whole field can be produced and indicate
419 the variability of the properties. There are several methods of data analysis although that
420 there is not a clear method to compare the produced maps. We are still based on optical
421 impression for the comparison of the maps. Correlations between parts of the field with
422 different parameters can be carried out to assess their relationships.

423
424 Kitchen et al. (2005) tried to delineate productivity management zones based on ECa,
425 elevation and yield maps using MZA. They used a pixel agreement between zones to compare
426 the zones based on different parameters. Tagarakis (2013) has used the same approach to
427 compare maps a precision agriculture in vineyards project. Taylor et al. (2007) have presented
428 a protocol for data analysis and management zones delineation using available free software.
429 This protocol could help farmers in the better use of the data collected through precision
430 agriculture technologies. Soft computing techniques have been employed to define correlation
431 between the properties measured and permit a forecast of the results (Papageorgiou et al.
432 2011). Neural networks, fuzzy logic, fuzzy cognitive maps have been used recently to analyse
433 data and explain yield variation. Aggelopoulou et al. (2010) delineated management zones in
434 apples based on yield, soil and quality data using a multivariate approach. Data fusion from
435 different sensors was proposed as a method to analyse data and provide useful correlations for
436 management zone delineation or for on the go variation of inputs.

437
438 The analysis of the data aims at defining to parts of the field with common characteristics that
439 can be managed separately. These parts are the management zones. The term management
440 zone implies a part of the field with similar characteristics that can be managed in a common
441 way. Management zones delineation should form homogeneous parts of the field where inputs
442 or other practices can be applied in the same way. The management zones should be large
443 enough to permit VRA (Variable Rate Application) of inputs but small enough to be
444 homogeneous.

445

446 **2.3 VARIABLE RATE APPLICATION (VRA) TECHNOLOGY**

447

448 VRA technology is the major target for precision agriculture. All information gathered should
449 result in a better management of the formed zones. VR means that the appropriate rates of
450 inputs will be applied at the appropriate time and precisely, leading either to reduced inputs,
451 costs and adverse environmental effects or improved yields and quality. Two methods are
452 used to apply VR. The first called map based, is based on historical data (previous or present
453 year). Process control technologies allow information drawn from the GIS (prescription
454 maps) to control processes such as fertilizer application, seeding rates, and herbicide selection
455 and application rate, thus providing for the proper management of the inputs. The second,
456 named sensor based, uses sensors that can adjust the applications rates on the go. The sensors
457 detect some characteristics of the crop or soil and adjust the application equipment. VRA can
458 be applied to all inputs like fertiliser application, spraying for pests, water application but also
459 for practices like pruning or even separate harvesting of the zones (Auernhammer, 2001).
460 Both systems have advantages and disadvantages. The on the go sensors are more acceptable
461 by the farmers as it is simple to use and facilitates their work. Probably using a mixture of
462 both will offer most advantages in the future.

463

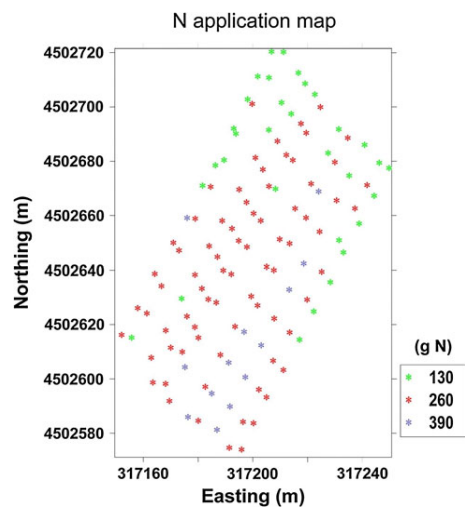
464 Variable fertiliser applications in vineyard management and other practices like, foliar
465 nutrient programs and drip irrigation could help to minimize variability in vine growth as well

466 as fruit quality (Sethuramasamyraja et al. 2010). Davenport et al. (2002) applied VR fertiliser
467 in a vineyard for four years. They have analysed the nutrient content of the soil. They
468 concluded that N and K applications benefited the field as they reduced CV of the nutrients
469 content but not the P application where the CV remained high.

470
471 Based on management zone delineation and historical data prescription maps can be produced
472 defining the specific requirements of each zone. The prescription map is imported to the
473 controller of the application machine and changes the adjustment (the amount of the input
474 applied per unit of area as prescribed) as the machine moves through the field. Several
475 machines were produced to adjust according to prescription maps the seeding, fertilizer,
476 manure, water rate, or have areas where a pesticide can be applied or not. Obviously a lot of
477 data have to be collected and properly analysed to make effective the application. In tree
478 crops where temporal variability is lower this application is more feasible than in arable
479 crops.

480
481 Prescription maps can be produced based on several characteristics of the field or the crop.
482 In the case of the orchard of Figure 3 (Fountas et al. 2011b) the farmer applied the fertilizer
483 by hand in each tree. He was able to use the map with the two zones and apply one or two
484 portions of fertilizer in the defined trees. In apples, Aggelopoulou et al. (2011a) have used
485 the soil analysis data and the nutrients removal from the soil by the crop to prepare
486 prescription maps for fertilizer application (Figure 7). Prescription maps can be based on
487 characteristics measured during the growing season. Aggelopoulou et al. (2011b) found high
488 correlation between flowers and yield distribution. This can be used to manage the inputs of
489 the crop as low yielding parts requirements are different than high yielding early in the
490 season (in spring).

491



492

493

494 Figure 7. Prescription map for N application per group of trees (Aggelopoulou et al.2011a)

495

496 Several on the go sensors have been presented and used. The most known is the sensor that
497 detects light reflectance from the crop. Using NDVI, the sensor detects the vigour of the crop.
498 Usually crops with sufficient nitrogen supply are greener than plants with lower nitrogen.
499 This characteristic was used to adjust N rates in the field in crops like cereals. The most
500 known sensor YARA (<http://www.yara.co.uk/crop-nutrition/Tools-and-Services/n-sensor/>) is
501 used in many applications of N fertiliser. Other manufacturers have produced similar sensors
502 (i.e.TOPCON CRPSPEC [http://ag.topconpositioning.com/ag-products/x20-application-](http://ag.topconpositioning.com/ag-products/x20-application-kits/cropspec)
503 [kits/cropspec](http://ag.topconpositioning.com/ag-products/x20-application-kits/cropspec)). New proximity sensors claim the ability to detect other nutrient or soil
504 properties than can be used for VR fertiliser applications like the sensor in Figure 6.

505

506 In tree crops several characteristics can be used to directly adjust inputs. Tree canopy volume,
 507 density and height can be measured electronically (Giles et al. 1988). In citrus orchards of
 508 Florida, tree canopy measured by ultrasonic or laser sensors was correlated to yield. This
 509 property was used to adjust the variable chemical application (Zaman et al., 2005; 2006). In
 510 spraying sensors detecting missing trees can stop spraying. This automates the spraying
 511 stopping at the headlands and facilitates operator's work. Other sensors detect the trees
 512 density and height (using laser scanners, ultrasonic or photoelectric sensors) (Giles et al.
 513 1988; Tumbo et al., 2002) and adjust the spraying direction of nozzles to reduce out of target
 514 spraying. New nozzles were developed to change the output. These are pulse width modulation
 515 nozzles that use fast reaction solenoids to open or close the flow several times per second
 516 varying the discharge. One other idea changes the active ingredient solution by introducing it
 517 at different rates in the distribution tubes of the sprayer (after the pump). (Ess and Morgan
 518 2003). Gil et al. (2007) tested a variable rate application sprayer in vines. The sprayer had
 519 nozzles in three groups of five in each part of the row. Ultrasonic sensors were sensing the
 520 canopy width and adjusted the sprayer. 58.8% saving was achieved with same coverage of the
 521 canopy by the two sprayers (conventional and experimental) with the VR sprayer having
 522 better depositions inside the canopy.

523
 524 Variable rate irrigation is of great importance due to the shortage of water reserves and the
 525 importance of irrigated crops in many parts of the world. Variable rate irrigation attracted the
 526 interest of researchers. Applications in central pivot systems based on prescription maps
 527 proved that considerable savings in water and energy can be achieved. Prescription maps can
 528 be based on soil properties, crop conditions and the real conditions of the field. In parts of the
 529 field without plants water applications is stopped. In feasibility study of fields in Greece and
 530 Turkey based on soil variability savings of up to 7% of water and energy can be achieved
 531 (Gemtos et al. 2010). Based on soil texture map (Figure 8), three management zones were
 532 delineated using the FUZME software (Figure 9) in a cotton field for variable rate irrigation.
 533

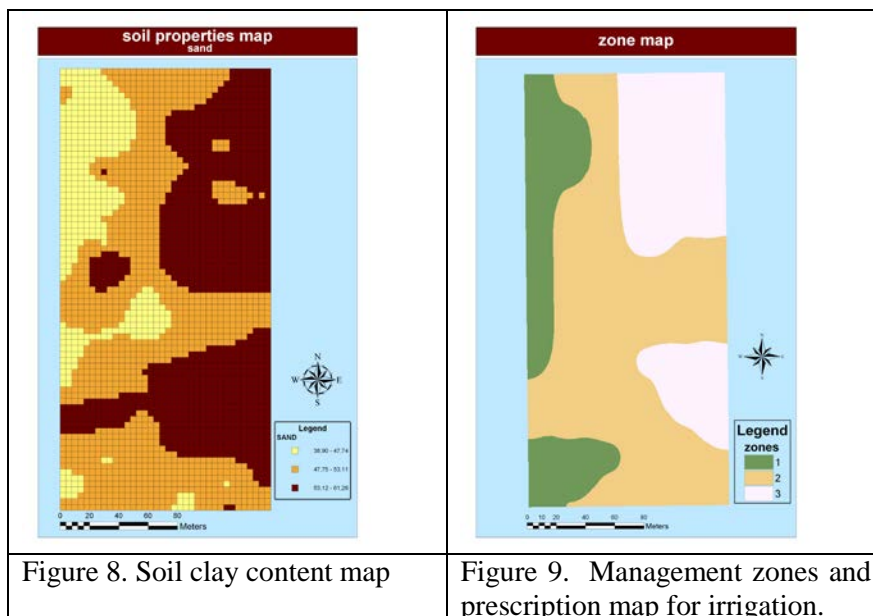


Figure 8. Soil clay content map

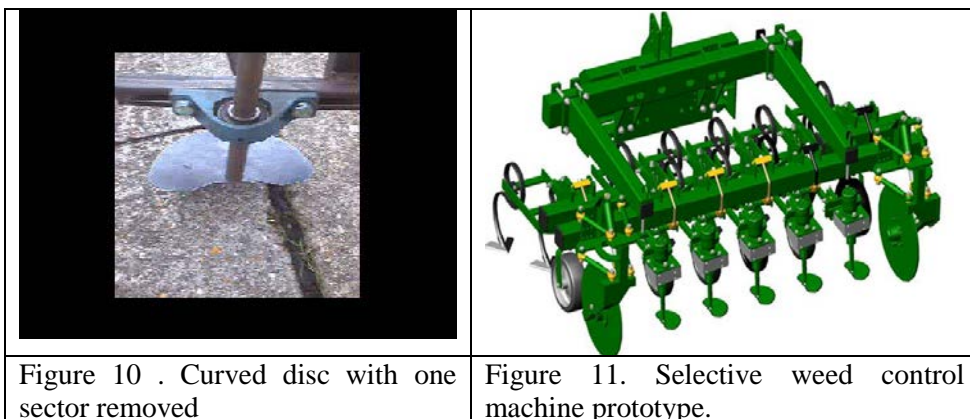
Figure 9. Management zones and prescription map for irrigation.

534
 535 Using the FAO model CROPWAT model for cotton water application a range of water
 536 savings between 2.5 and 7.2 % were achieved. In orchards, irrigation systems have to be
 537 designed from the beginning to achieve variable rate irrigation. Knowing the soil variability it
 538 is possible to develop more than one networks applying different water depths or frequency of
 539 application. The zones separation criteria can be soil texture and soil elevation (Tagarakis
 540 2014a).
 541

542 In the last years wireless systems of sensors were developed to measure soil water content
543 during the growing season. The sensors are installed in the management zones and can give
544 information to the farmer so that he decides the irrigation or directly to the controllers of
545 automatic irrigation systems that can define proper application levels.

546
547 Several direct sensing systems have been used for weed control. Some herbicides are
548 sensitive to soil organic matter. Soil organic matter detection was used to automatically adjust
549 the herbicide application rate. Increased efficiency was reported (Grisso et al., 2011). A
550 second line of action is the detection of green plants and use herbicides only when the weeds
551 are. The system is to be used between the rows of vegetables or other crops. A sensor detects
552 the green colour of the plants from the soil and applies the herbicide (like round up) only
553 when green plants are detected. More than 30% herbicide savings were reported. In the same
554 line weed recognition systems can be used and drops of herbicides are applied only on the
555 weeds. These systems work also on the crop row. High herbicide savings are reported. A third
556 line of action is the use of mechanical weed control by avoiding the crop plants. The system
557 detects the useful plants. There are two ways. One to detect the seed placement in the field
558 using a RTK-GPS and then produce maps with the plant places. The second is to use a camera
559 in front of the machine to detect weeds and crop plants and direct a tool only to the weeds.
560 Several tools were developed. The most successful commercially is a horizontal disk system
561 that has one sector removed (Figures 10, 11). The machine vision system or the plant map or
562 both detect the crop plants and adjust the discs rotation in such way to avoid damaging them
563 (Dedousis and Godwin, 2008)

564



565

566

567 2.4 AUTO GUIDANCE SYSTEMS AND OTHER APPLICATIONS

568

569 Precision agriculture is not only site specific management. Most of the technologies used in
570 precision agriculture can be used in several applications improving farm management. The
571 use of GPS technology can offer guidance systems to the tractors that help them to follow
572 desired paths in the field. Especially RTK GPS offer high accuracy. This can help to avoid
573 double passing or missing strips in the field when chemicals are applied leading to savings in
574 material and reduction of the effects to the environment. This can lead to more accurate tree
575 planting or controlled traffic in fields reducing the compaction problem of the soils. The
576 addition of GPS and other sensors to the tractor (using the ISO BUS standardisation) can offer
577 a full record of the farm machinery movement as well as fuel and energy consumption.
578 Recording of farm machinery activities (with inputs form the farmer) can lead to Farm
579 Management Information System that can cover administration requirements for certification
580 of production systems (like integrated crop production management systems) or EU cross
581 compliance (Sorensen et al, 2010). Keeping records on inputs and yields we form the first
582 step of a traceability system so required by the consumers. PA can assist in the development

583 of Certified Integrated Crop Production systems. Setting targets to reduce fertiliser inputs can
584 be achieved by redistributing the fertilisers within the field without reducing yields.
585 Knowing the machinery movements we can estimate better use or better itineraries that can
586 improve efficiency. This can save time and fuel but also reduce soil compaction. The
587 development of autonomous vehicles can led to improved mechanization systems with fleets
588 of small sized tractors working 24 hours a day and doing accurately all farming activities
589 (Blackmore et al, 2007; Blackmore et al. 2009).

590

591

592 **3. DECISION SUPPORT SYSTEMS FOR THE FARMER**

593

594 A decision support system (DSS) is a computer-based system that supports business
595 decisions. In agriculture it refers to the decision taken by the farmer for the management of
596 the farm. Precision Agriculture is directly connected to decision making by the farmer. It is
597 quite true that in that respect research is not successful at the moment. The lack of functional
598 tools for decision-taking, explains to certain extend the difficulty faced so far for a rapid and
599 widespread adoption of PA. This is a fact recognized by researchers in the field. Arnó et al.
600 (2009) pointed that the development of Decision-Support Systems (DSS) in PV undoubtedly
601 remains a pending assignment. Kitchen et al. (2005) pointed that more precise crop models
602 working in PA can help in the development of successful DSS. Many efforts have been made
603 to capture the decision making process for farmers using precision agriculture starting from
604 data collection in the field, capturing external data and processing it to derive useful decisions
605 (Fountas et al., 2006).

606

607 **4. PROFITABILITY AND ADOPTION OF PRECISION FARMING**

608

609 The adoption of a new technology by the farmers is a difficult procedure. Farmers are
610 generally of the more conservative parts of the society. The evolution of agriculture in many
611 parts of the world resulted in aged farmers and usually of lower education level. This makes
612 changes and adoption of new technologies even more difficult. Different surveys indicate a
613 lower use of computers and internet by farmers. Even in many places infrastructure for
614 commutations is inferior in rural areas. Kutter et al. (2011) defined farmers' adoption of PA
615 as the combined utilization of several site-specific technologies using Global Positioning
616 Systems (GPS) such as auto guidance and variable rate applications (VRT) of inputs and/or
617 yield mapping on farm. This definition does not imply that these practices have to be carried
618 out by farm staff but can be offered by a third party as well.

619

620 The farmers to adopt a new system have to recognize, research, and implement these
621 technologies and management practices at an on-farm production level (Koch and Khosla
622 2003). Kutter et al. (2011) pointed that farmers will adopt PA when they are convinced that
623 they will have an economic benefit, offers advantages over traditional methods and it is less
624 complicated. This is not clear. Additionally farmers usually like to observe an application and
625 see the benefits before adopting any innovative technology. Research showed that large farms
626 adopt more PA. The same applies to young farmers. Ehsani et al. (2010) reported the results
627 of a meeting with stakeholders in Florida. They presented a summary of the requirements of
628 the farmers from new technologies in agriculture. They expect to be proven and robust, cost
629 effective and when new equipment will be employed to be reliable and well backed up for
630 service and repair. They are expecting to find sensors for disease recognition and early
631 warning and help them to follow regulations. Early and accurate yield predictions are
632 important. For autonomous vehicles they require reliability and safety, to have the possibility
633 for manual driving when a problem appears. Moreover, Lawson et al. (2011) carried out a
634 wide survey across four nations in Europe recording their attitudes towards precision
635 agriculture and information systems and they recorded the basic incentives that farmers had,
636 using the advanced systems.

637 Adoption is wider in the USA. In 2003, 32% of Ohio farmers had used one PA component
638 and this percentage increased for previous studies. Larger farms showed larger application
639 rates (Batte et al. 2003). In 2013 survey (Ericson et al. 2013) the answers by dealers in the
640 USA indicate the best sellers are GPS based guidance systems (85% used), about 40% used
641 satellite/aerial imagery but only 13% soil sensors (ECa or pH).GPS enabled srpyers boom
642 with sections control was used by 53%. VR single nutrient application was offered by 70% of
643 the responders. Only 15% responded that they did not offer PA appications. These results
644 gave an indication of the interest for PA applications. In a Florida survey for farmers, 17,5%
645 used sensor based VRA, 16.1% soil variability mapping and GPS boundary mapping. Zarko
646 Tajada et al.. (2014) claim that similar figures are indicative for EU as well. Although
647 dealership interst indicate a farmer interest the real figures for Pa appications are rather
648 smaller. Survey for Englan for the application of PA (Department of Environment, Food and
649 Rural Affairs (2013) gave an increase of PA used between 2009 and 2012 for GPS receivers
650 from 14% to 22% of the farms, for soil mapping from 14% to 20%, for variable rate
651 application from 13% to 16% and for yield mapping from 7% to 11%. In Europe adoption is
652 rather low. It is wider in the North than in the South. Wider to arable than in horticultural
653 crops. A lot of small farms in Europe make adoption difficult. It is suggested that cooperative
654 use of equipment or through contractors can help to that direction. Even though, PA has been
655 adopted in large farms in Northern Europe, USA and Latin America, the application of PA in
656 the areas in the world where small farms occurs is still a big challenge and has to be explored
657 both for its economic and environmental benefits.

658

659 Most of research is pointing that PA will be adopted by the farmers if it offers economic
660 advantages over conventional and is simple and easy to be applied. The economic returns of
661 PA have been studied. It is clear that PA requires some new equipment (yield sensors,
662 installation of equipment, ECa sensors, VRA equipment, computers, etc.) that has to be
663 depreciated. Depreciation time has to be short as is the case in most electronic devices.
664 Additional costs for training to produce maps and interpret the results are also required.
665 Variable costs are the every year data analysis and interpretation. All these costs should be
666 covered by the benefits from the application. In many cases improved yields and reduced
667 costs are the benefit and can be directly estimated. In many cases like the reduction of
668 chemicals, water or energy use which apart from the direct reduction of costs have additional
669 benefits to the environment that is difficult to be translated in monetary units. In high value
670 crops quality improvement can be of great interest. Bramley et al. (2003) in a separate harvest
671 of the two parts of a field the high quality grapes gave wine of high price (\$30/bottle) while
672 the low quality low price wine (\$19/bottle). They comment that if the grapes were harvested
673 all in bulk they would produce low quality wine. The profit based on the gross price of wine
674 was around \$30,000/ha. An estimation of the application cost was at \$11/t of harvested fruit
675 which is negligible compared to the profit.

676

677 **5. PRECISION AGRICULTURE AND SUSTAINABILIIY**

678

679 Sustainability is a term used for production systems friendly to the environment. The UN
680 Brutland committee defined the term as the development able to ensure that it meets the needs
681 of the present without compromising the ability of future generations to meet their own needs
682 (WCED, 1987). The American Society of Agronomy defined sustainable agriculture as the
683 one that, over the long term, enhances environmental quality and the resource base in which
684 agriculture depends; provides for basic human food and fibre needs; is economically viable;
685 and enhances the quality of life for farmers and the society as whole” (American Society of
686 Agronomy, 1989). Sustainability is described as the intersection of economy, society and
687 ecology. The definitions indicate that sustainable agriculture has to be: a) productive to cover
688 the increasing human population with high quality food (food security and safety) and raw
689 material even lately energy; b) to secure profit to the farmers and maintain their welfare but at
690 the same time has to make an optimum use of resources and save them for the next
691 generation; and c) to reduce the adverse effects of agriculture to the environment. Resources

692 like soil, water, energy, biodiversity have to be used for the present production but maintained
693 for the next generations.

694

695 PA as analysed in this paper is a farm management system that works at subfield level and
696 provides the inputs required for optimum production in quantity and quality. Conventional
697 management uses the mean values of production or soil properties, accepts that all are
698 homogeneous in the field and applies the inputs accordingly. Applying fertilisers
699 homogeneously in a field with variable properties (soil, crop) means that in low yielding parts
700 of the field more than required inputs are applied wasting resources (energy, phosphates) but
701 also polluting the environment. Applying pesticides in all the field wastes pesticides in areas
702 without pests and pollutes. The same applies for other practices like tillage or water
703 application. PA establishes variability of soil, crops and production and through the variable
704 rate technology applies the input according to the real needs of each part of the field resulting
705 in reduced inputs of chemicals, water, reduced energy consumption for tillage and other
706 operations.

707

708 Bongiovanni and LowenbergDeBoer (2004) have reviewed the sustainability effects of
709 precision agriculture. Several literature references indicate fertiliser inputs reduction and the
710 effects to the environment. VR fertiliser applications have attracted the interest of the
711 scientific community. N is the input with the higher energy input to the system but causes also
712 pollution. In rain fed crops N fertilisers account for 34% of the energy inputs (about the same
713 as tillage 39%) and 29% in irrigated crops (with irrigation to account for 48% in sunflower)
714 (Gemtos et al. 2013). Several studies indicate fertiliser saving with increased or unaffected
715 yields and improved profit to the farmers and the environment. Lan et al. (2008) studied
716 variable rate fertiliser (N, P, K) on maize crop. Yield analysis showed that VRF increased
717 yield by 11% and 33% for the two years of the experiment while they decrease the amount of
718 applied fertilizer 32% and 29% respectively. Morari et al. (2013) have applied variable rate N
719 application in a Durum Wheat field in Veneto area, Italy. They applied N based on NDVI
720 sensors and achieved improved grain quality and reduced N inputs. Vatsanidou et al. (2014)
721 have applied nitrogen with variable rate based on the replacement of the removed nutrients by
722 the previous year crop. They achieved a 43% reduction in the applied rate without affecting
723 the year's yield. In a study in apples in Greece Liakos (2013) has applied homogeneous and
724 variable rate (based on the nutrients removed by yield) fertilisation in alternate rows of the
725 orchard for two years. He found considerable reduction of the N inputs with small decrease of
726 the yield but the profit of the farmer increased. He found also an improved quality of the
727 apples.

728

729 Several examples of inputs saving were given in the presentation of the technologies of PA.
730 Tagarakis (2014a) in a 1 ha vineyard has split the drip irrigation network in two based on soil
731 texture and elevation and achieve up to 20% water saving. It is quite clear the PA can offer
732 considerable help in developing a sustainable agriculture assisting farmers in their decision
733 making during the growing of their crops. New sensors able to detect any irregular reaction of
734 the crops or the soil will enhance increased productivity, resources use, profitability and
735 reduced affects to the environment.

736

737 **6. CONCLUSIONS**

738

739 Precision Agriculture (PA) is a crop management system that adapts inputs to the
740 requirements of each part of the field. It assesses at the beginning the variability of the field
741 and the crop using several technologies and sensors and then applies inputs to meet the crop
742 requirements. Variable rate inputs application is the technology that offers the opportunity to
743 adjust inputs to requirements leading to reduced inputs and/or increased yields, improved
744 resources use and reduced adverse effects to the environment. Additionally PA offers
745 improved profitability and productivity of the farms. These are the components that lead to
746 improved sustainability of agriculture. The adoption is however still not as anticipated

747 especially in many regions in Europe especially in the cases where small farms exist and their
748 benefits should be explored.

749

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