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Dear Sirs.

Please find below a small sample of our work, presentations and relevant papers:

- 1. Sample Videos:
 - IT Implementations Channel
- 2. Our Plan & Transferring Structure Data Between Vessel & Office
 - 3rd Ship IT Athens 2017
 - <u>IEEE/SEEDA-CECNSM Conference Kastoria 2018</u>
 - EMC2018 Serbia 2018
- 3. Vessels' IoT & Vessel IoT Platform
 - International Conference on Remote Sensing Paphos Cyprus 2017
 - IEEE/SEEDA-CECNSM Conference Kastoria 2017
 - IDC CIO Summit 2018
- 4. Cyber Security & Vessels' IoT
 - Maritime Cyber Security Summit London 2018
 - 4th Ships IT Athens 2018
- 5. How the IT sees Purchasing department
 - -2nd IMPA Procurement Forum 2018 Athens
- 6. Information Systems Security in Shipping, according to ISO 27001
 - 4th Ship IT Athens 2018
 - Thesis @ Maritime Information Systems
 - paper
- 7. Role of Performance System in Monitoring and Validating the Activities for Reducing the CO2 Emission in Fleet Operation
 - -3rd Green Shipping Summit 2018 Amsterdam
- 8. Adaptive GLR Change Detector for Increasing Reliability of Vessel Performance System
 - -ICSRS2018 Barcelona

I am at your disposal for further clarification or any information.

Regards,

Ioannis Filippopoulos